

Columbus®



Microsoft Business Central

A foundation for your business to thrive

Microsoft Business Central – A foundation for your business to thrive

CRONUS | Finance | Cash Management | Sales | Purchasing | Setup & Extensions | Intelligent Cloud Insights

Customers | Vendors | Items | Bank Accounts | Chart of Accounts

INSIGHT FROM LAST WEEK

The best-selling item was **SYDNEY Swivel Chair, green** with **8 units sold**

Activities

Activities

SALES THIS MONTH: **\$1,906** > See more

OVERDUE SALES INVOICE AMOUNT: **\$63,890** > See more

OVERDUE PURCH. INVOICE AMOUNT: **\$49,422** > See more

SALES INVOICES PREDICT... OVERDUE: **0** > See more

ACTIONS

- + Sales Quote
- + Sales Invoice
- + Purchase Order
- + Sales Order
- + Purchase Quote
- + Purchase Invoice
- > New
- > Reports
- Excel Reports
- > Payments
- > Setup

ONGOING SALES

SALES QUOTES: 2	SALES ORDERS: 4	SALES INVOICES: 7
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ONGOING PURCHASES

PURCHASE ORDERS: 4	ONGOING PUR... INVOICES: 3	PURCH. INVOL... NEXT WEEK: 13
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APPROVALS

REQUESTS TO APPROVE: 0

PAYMENTS

UNPROCESSED PAYMENTS: 1	AVERAGE COL... DAYS: 5.8	OUTSTANDING... INVOICES: 13
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INCOMING DOCU... MY INCOMING DOCUMENTS: 1

MY USER TASKS PENDING USER TASKS: 0

PRODUCT VIDEOS

GET STARTED

Replay Getting Started

Insights

Business Assistance

Cash Cycle | View by Month

- Days of Sales Outstanding
- Days of Payment Outstanding
- Days Sales of Inventory
- Cash Cycle (Days)

Favorite Accounts

ACCOUNT NO.	NAME	BALANCE
.....

Trial Balance

Description	03/01/19..03/31/19	04/01/19..04/30/19
.....

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There are many reasons why a business might decide to change ERP systems. These are always driven by the current and future needs of the business. However, there does seem to be some commonality across all businesses and these can be categorized into the following areas when thinking about transitioning to a Cloud-based ERP solution:



Mobility



Automation



Infrastructure



Standardization

People interested in looking for a new ERP that is modern, integrated, adaptable and fully mobile enabled need to look no further than Microsoft Dynamics 365 Business Central which is all of the above and more. D365BC (short name) offers businesses of today 'foundation to thrive.'

D365BC has been born out of the highly successful Microsoft Dynamics NAV product which is used globally by over 100,000 businesses worldwide and across every business sector.

Since Business Central's inception in October 2018, huge strides have been made by Microsoft to continually develop, enhance and modernize the platform to give unrivalled integration possibilities across the Microsoft stack of products.





D635BC is now updated twice a year; the development of additional functionality via partner channel is no longer done through intrusive code but through extensions.

Additional add-ons such as warehouse management systems or financial reporting are available to try before you buy and install via AppSource where you—the customer—is in control of the additional functionality you add into your test or live software environments.

April 2020 saw the release of Wave 1 of D365 BC, a further update of enhanced functionality which consists of:

- Application Enhancements
- Country and Regional Availability
- Migrations to Business Central
- Modern Client Enhancements
- Modern Developer Tools
- Onboarding
- Power Platform
- Service Fundamentals

The new release has many enhancements to help users to become more productive. These range from application enhancements through to service fundamentals.

NEW ENHANCEMENT TOP PICKS



Autoinsert recurring sales and purchase lines

This functionality extends already available functionalities within Business Central to all the automatic insertions of sales and purchase lines dependent upon the customer or vendor setup. Enables fast order entry functions to help speed up the ordering processes.



Customer and Vendor document layouts

Businesses deal with multiple customer and vendor contacts who are responsible for different areas of operation, such as accountants, purchasers and warehouse people. Each of these contacts must be sent different sets of documents generated by Business Central.

You can now save time while sending documents to different customer or vendor contacts by setting up specific contacts to use with specific documents. For example, customer statements will be sent to accountant contacts, sales orders to your customers' purchasers, and purchase orders to vendors' salespeople or account managers.

The screenshot displays two overlapping windows from the Business Central interface. The top window is titled 'EDIT - DOCUMENT LAYOUTS - 10000 - ADATUM CORPORATION' and shows a table for configuring document layouts. The bottom window shows the 'ADDRESS & CONTACT' setup for a contact named Robert Townes, including address fields and a 'Sell-to Customer Sales History' table.

Usage	Report ID	Report Caption	Custom Layout Description	Send To Email	Use for Email Body	Email Body Layout Description
→ Quote	1304	Sales - Quote	-	adatum.corporation@contoso.com;rober...	<input checked="" type="checkbox"/>	US Sales Quote - Default Email Body
Confirmation Or...	1305	Sales - Confirmation	-		<input checked="" type="checkbox"/>	US Sales Order - Default Email Body
Invoice	1306	Sales - Invoice	-		<input checked="" type="checkbox"/>	US Sales Invoice - Default Email Body
Credit Memo	1307	Sales - Credit Memo	-		<input checked="" type="checkbox"/>	US Sales Credit Memo - Default Email Body
Reminder	117	Reminder	-		<input checked="" type="checkbox"/>	Default - Reminder Email
Shipment	10077	Sales Shipment	-		<input type="checkbox"/>	-
Customer State...	1316	Standard Statement	-		<input checked="" type="checkbox"/>	US Sales Statement - Default Email Body

Address	Contact	Sell-to Customer Sales History
Address: 192 Market Square	Contact Name: Robert Townes	Ongoing Sales Quotes: 0
Address 2:	Phone No:	Ongoing Sales Return Orders: 0
Country/Region Code: US	Email: robert.townes@contoso.com	Ongoing Sales Orders: 2
City: Atlanta	Home Page:	Ongoing Sales Invoices: 2
State: GA		Ongoing Sales Return Orders: 0
ZIP Code: 31772		Ongoing Sales Credit Memos: 0
Show on Map		23



User Approval workflow improvements

Business Central has a number of pre-set, out-of-the-box approval workflows across sales and purchasing. The extension of this functionality now helps users to increase the speed of the approval request. To ensure that an approval request is processed as fast as possible, it is essential that everyone involved is notified about the status of every step. This is also the case for approval processes with multiple approval steps. Also, automation will help with the increase of productivity requirements by businesses from their users.



Receive more items than ordered

When you receive more goods than you ordered and it's cheaper not to return such goods or your vendor offers you a discount, order processors and warehouse workers must be able to handle such receipts without going through a lengthy process of preparing and getting approval for a new purchase order.

The screenshot displays a 'PURCHASE ORDER' for '106001 · Fabrikam, Inc.' with a work date of 4/6/2020. A warning message states: 'An over-quantity is recorded on purchase order 106001.' The interface includes a navigation bar with options like 'Process', 'Release', 'Posting', 'Order', 'Request Approval', 'Print/Send', 'Navigate', and 'More options'. The 'General' section contains fields for Vendor No. (10000), Vendor Name (Fabrikam, Inc.), Address (10 North Lake Avenue), State (GA), Postcode (US-GA 31772), Country/Region (US), and Order Date (4/8/2020). The 'Lines' section shows a table with columns for Type, Unit of Measure Code, Direct Unit Cost, Line Amount, Qty. to Receive, Quantity Received, Qty. to Invoice, Quantity Invoiced, Over-Receipt Quantity, Over-Receipt Code, Promised Receipt Date, and E R. The table contains one line item with a quantity received of 11 and a quantity to invoice of 11. The 'Vendor Statistics' section on the right shows various metrics for Vendor No. 10000, including Balance (1,267.50), Outstanding Orders (5,672.60), and Total (7,039.10). The 'Buy-from Vendor History' section shows a grid of data for Vendor No. 10000, including Quotes (0), Blanket Orders (0), Orders (2), and Invoices (1).



MIGRATIONS TO BUSINESS CENTRAL ONLINE

Microsoft has now made it very easy for businesses looking to switch business systems to get data out of their current systems and into Business Central. Key migration tools have been provided for the following products:

- Quickbooks
- Great Plains

The above list is not exhaustive by any means, but highlights some of the key fundamentals that help make Microsoft Dynamics 365 Business Central such a great product.

[View The Full List Here](#)



MODERN CLIENTS

Cloud transition is at the heart of Microsoft's business strategy and should also be at the heart of yours. Business Central is best suited to the cloud. New and improved functions have been enabled and visible improvements include:

- Collapsing and expansion of document lines
- Disablement of data export to Excel based on a user
- Enhanced mobile access related to device orientation
- Increased usability of filters and views



Does your ERP allow you to contribute to the development of your software?

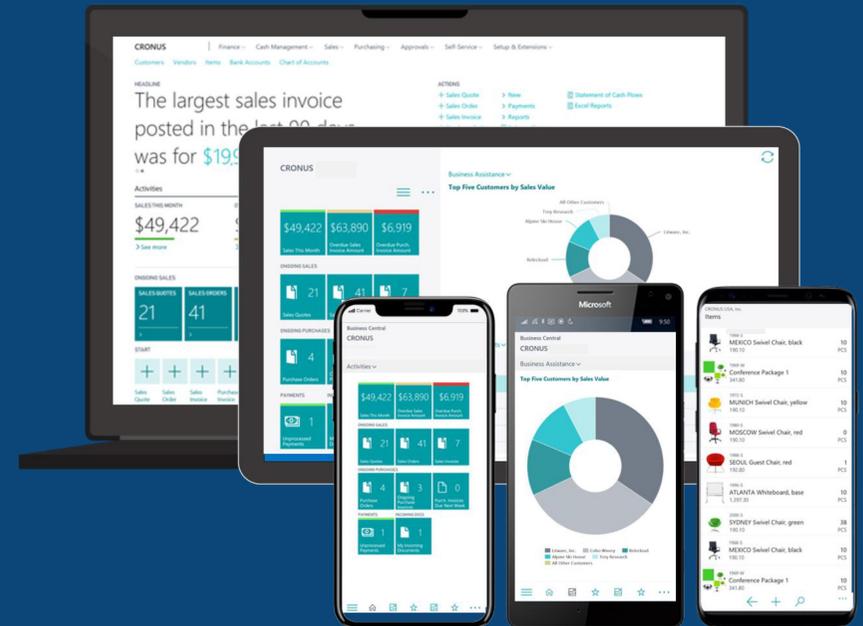
Since the 2018 release, there have been over 1000 enhancements across different areas of the product. Most of these enhancements have come from users like you, the Microsoft Dynamics 365 community, by submitting ideas that are found here:

[Share your Ideas and Vote for Future Ideas here](#)

At the time this article was written, there were over 2031 ideas (April 2020) which were being reviewed by Microsoft and then voted on by the Microsoft community.

Microsoft Dynamics NAV was always a great ERP solution for small to medium-sized businesses. However, now we see Microsoft Dynamics 365 Business Central as the product of choice when business owners are looking for a new business solution to help their business grow and move to the cloud. The digital revolution is upon us, according to a Deloitte survey—more than 80% of SMBs that use the cloud believe it enables them to scale and grow faster.

So if you want to scale and grow faster, then why not match your business system with your business ambition? Only Microsoft Dynamics 365 Business Central offers you the capabilities to achieve this.





The Columbus Cloud Transition offer will help you to understand what benefits your business can leverage from your investment in Business Central in the Cloud.

Find out how the Cloud can work for your company.

REQUEST A CLOUD READINESS ASSESSMENT

to transform and streamline your business by migrating to the Cloud

Contact:

 888 209 3342  us-marketing@columbusglobal.com

About Columbus:

Columbus is a global IT services and consulting company with more than 2,000 employees serving 5,000+ customers worldwide. We help ambitious companies transform, maximize and future-proof their businesses digitally. Our industry expertise is in manufacturing, food & beverage, distribution and rental equipment. We offer a comprehensive solution portfolio with deep industry knowledge, extensive technology expertise and profound customer insight. Columbus has offices and partners all over the world so we can deliver our solutions and services locally, but on a global scale. www.columbusglobal.com